



Fondazione Aurora

Togo

# Scaling-up cooperatives Togo

Partner: Federcasse



**Scaling-up  
cooperatives  
Togo**

**Cooperative union of agricultural product processors in Togo.  
39 agricultural cooperatives bringing together 676 producers working nationwide to process local products.**

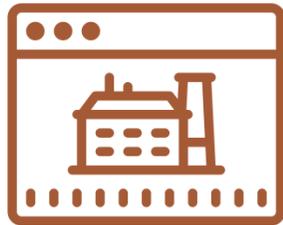
**The organization also manages 3 boutiques for the sale of the products of the member cooperatives and is part of the European project PROCAT for the strengthening of the pineapple supply chain.**



# Goals

## Coopérative des Transformateurs de Produits Agricoles du Togo - COTPAT - *agrifood*

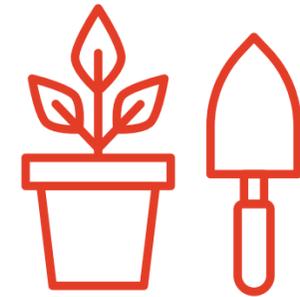
Scaling-up  
COTPAT



Strengthen the technical skills of  
the 39 member cooperatives across  
the country



Improve the profitability of local  
production units: 10 Maritime  
Region, 4 Central Region, 4  
Plateaux Region, 16 Kara Region,  
5 Savannah Region



Promote consumption of local  
products: cassava, pineapple  
and fruit juices, fonio, flours,  
cereals, moringa, soy, ginger,  
honey, rice, oil, sorghum,  
tomatoes, corn, cous-cous.



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# Strengthening Plan for the cooperative sector (in line with Ministry of Agriculture in Togo)

Program *Mecanisme Incitatif de  
Financement Agricole* - MIFA

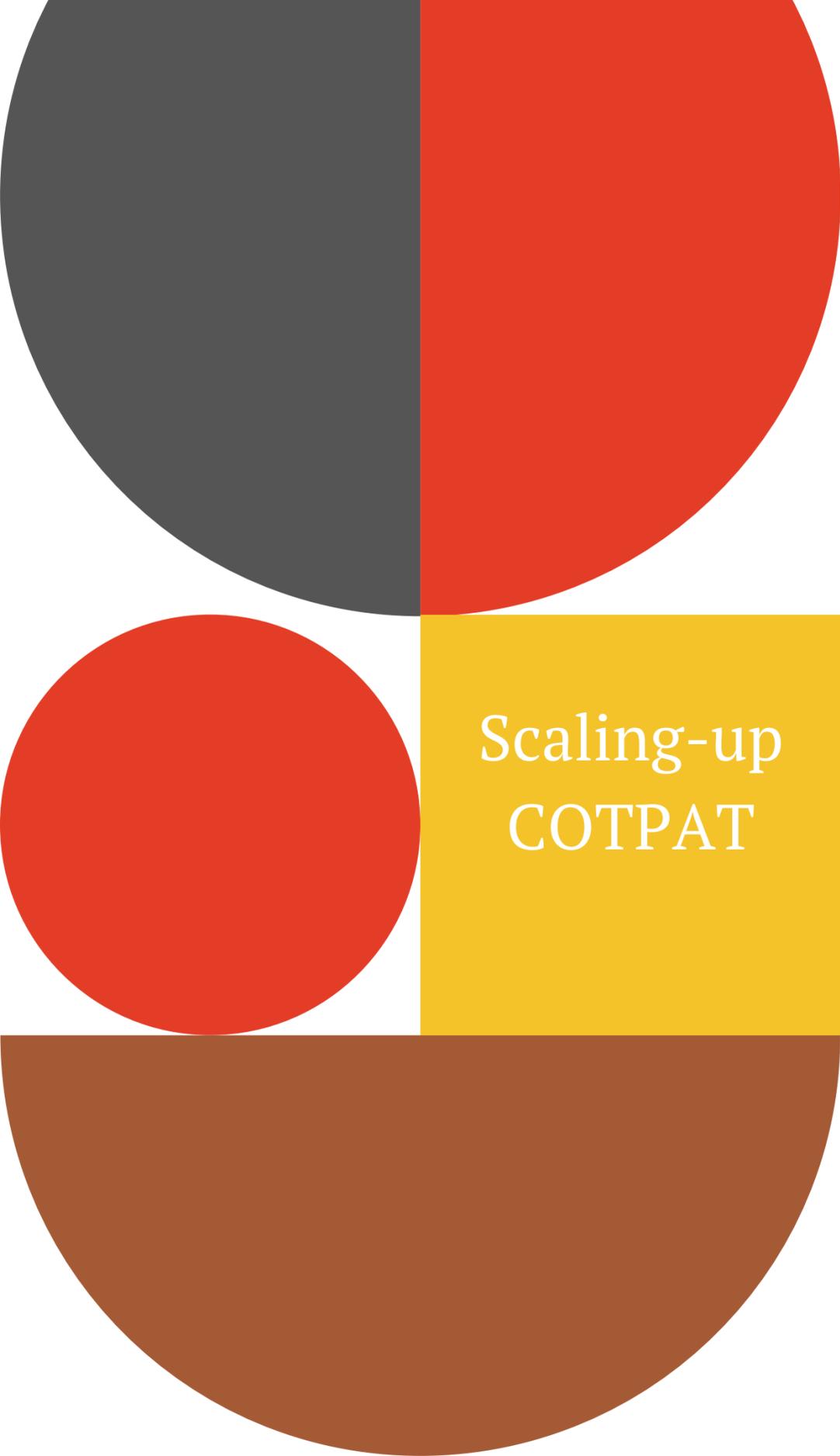


Intervention program to strengthen the cooperative system at the national level, implemented in partnership with Togolese organizations and institutions.

Mecanisme  
Incitatif de  
Financement  
Agricole -  
MIFA

**Goals:** structuring of the cooperative system, capacity building, market access,  
access to finance

# Scaling-up enterprise



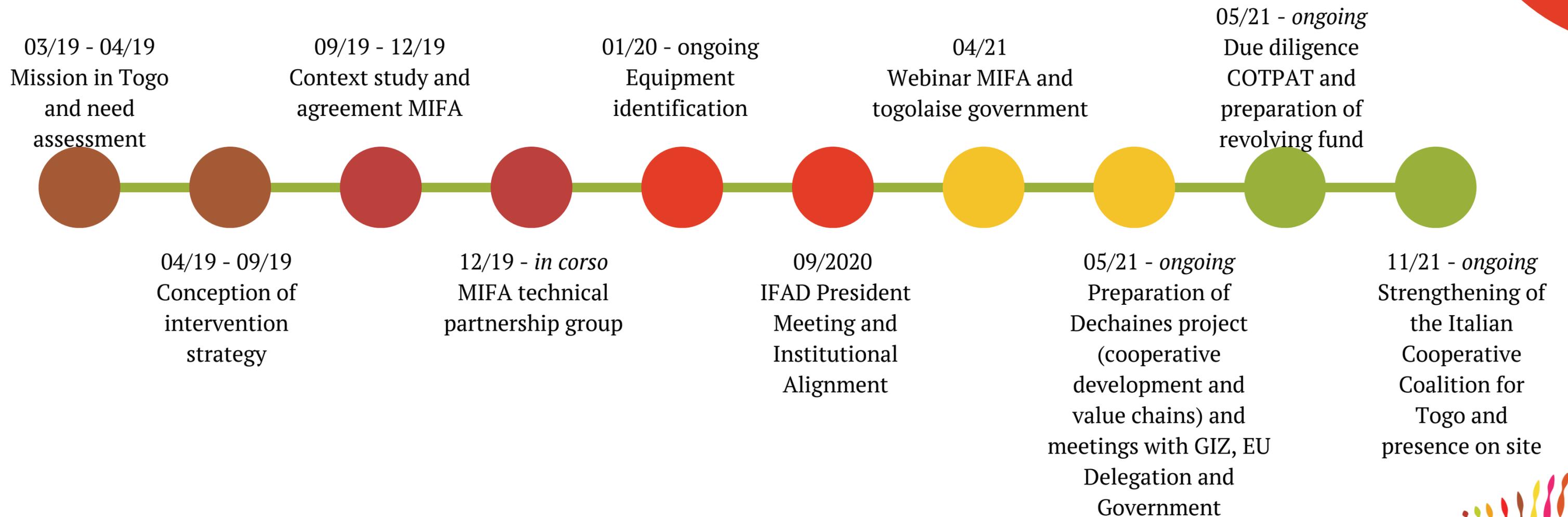
Scaling-up  
COTPAT

- Supply of equipment for the transformation of products
- Supply of packaging: glass bottles, product packaging
- Participation in financing for working capital
- Monitoring and market orientation: economic and marketing planning, agreements with local institutions
- Establishment of a revolving fund: financing materials, working capital

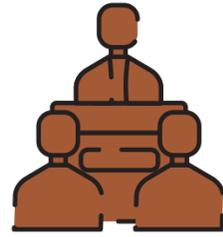


# Timeline & Activities

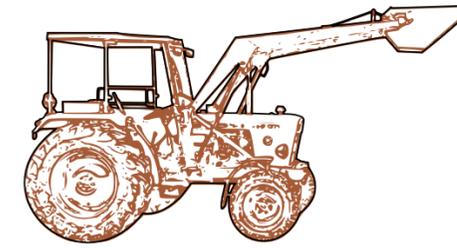
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COTPAT



# Results



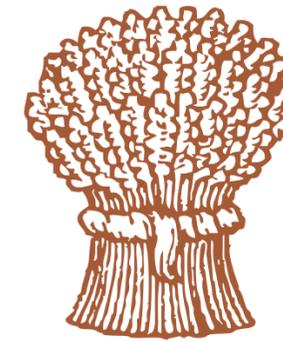
Strengthening cooperative governance



Employment: 125 agricultural producers



Technical assistance: Need analysis, Market analysis, due diligence



Quality, storage, marketing of products



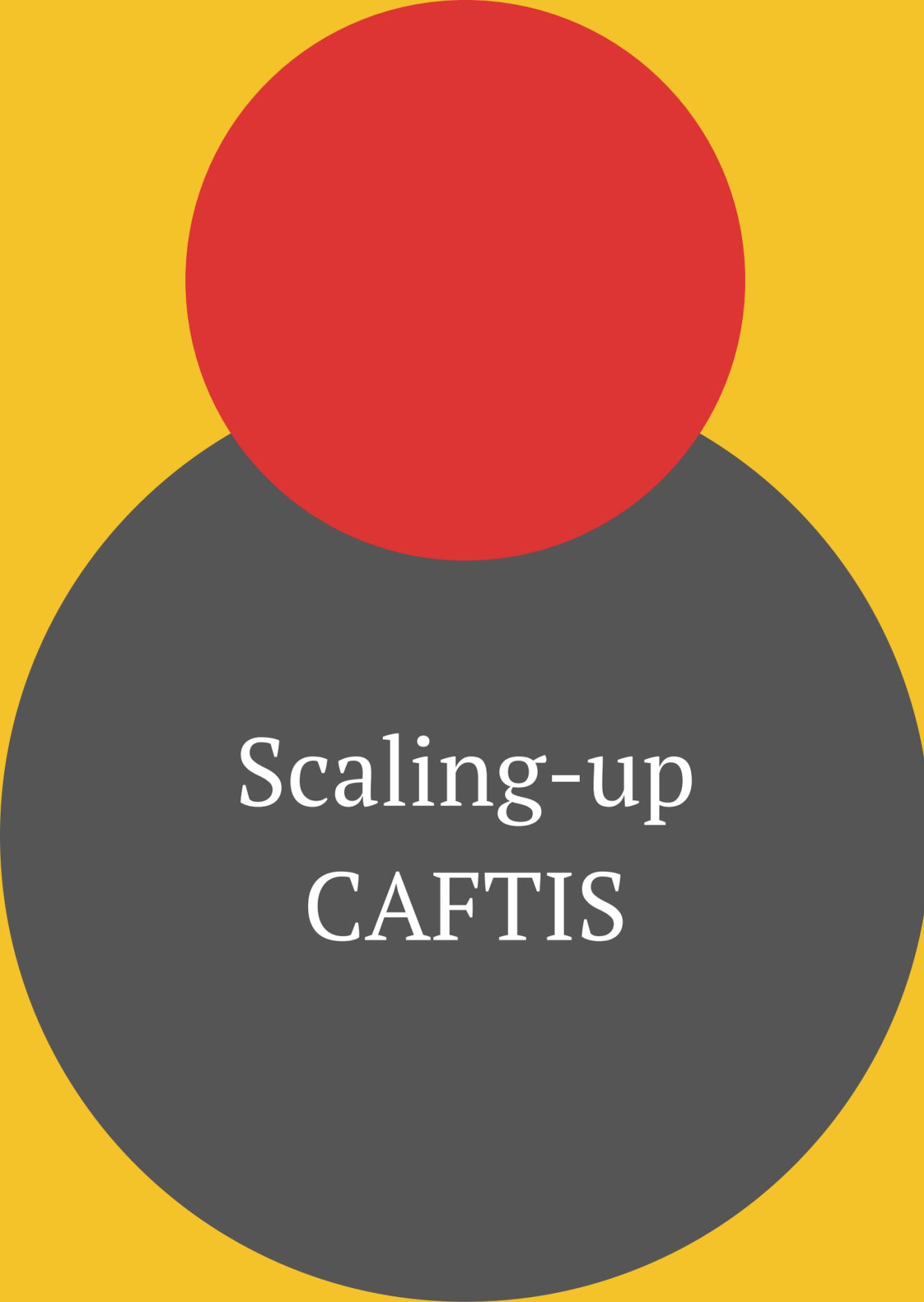
Increased income and job opportunities



Partnerships with government and private organizations

Scaling up  
cooperatives  
Togo





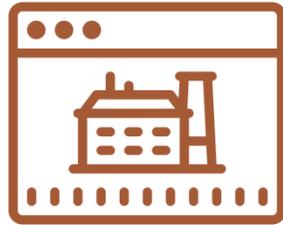
## Scaling-up CAFTIS

**Company engaged in the production of traditional cloths and fabrics in Dapaong, capital of the Savannah Region and seat of the Tone prefecture. The cooperative brings together more than 900 producers, about 80% of whom are women, and organizes the training of young apprentices, allowing them to acquire the Certificat de Fin d'Apprentissage.**



# Goals

## CAFTIS - textile & fashion



Strengthen the technical skills of the cooperative and its member weavers



Improve profitability and employment opportunities for the cooperative and its member weavers



Improving market access for CAFTIS and preserving traditional weaving techniques

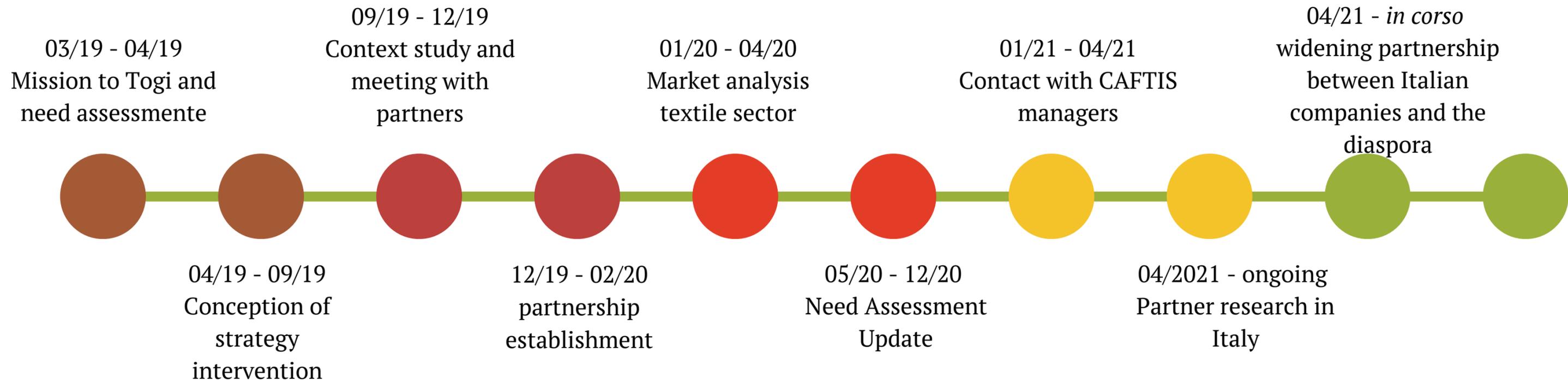
Scaling-up  
CAFTIS



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# Timeline & Activities

Scaling-up  
CAFTIS



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